



## **SPRING 2019 NEWSLETTER**

Dear Valued Customer:

Wow! On March 1<sup>st</sup> **T.J. Eckardt Associates, Inc.** celebrated its **39<sup>th</sup>** anniversary. Time's sure flying by. All of us here sincerely extend our thanks to you for your continued loyalty and patronage. And on a personal note, I'd like to thank all of you who continue to send cards and condolences and words of encouragement to me and to members of my staff. Tom left big shoes to fill but because of the strong foundation he built, we continue to grow and prosper. And rest assured, it'll always be our goal to provide you with the best possible service for all of your heating, cooling and comfort needs, no matter how large or small.

Along with some of those home improvement projects that are on your to-do list, this letter serves a reminder to call and schedule your air conditioning checkout. I realize that you might think that it's a bit early in the season but Spring officially arrived on March 20<sup>th</sup> and even though there's still a chill in the air, those first hot summery days will be here before you know it! So why not be prepared and have your system serviced now to ensure that everything is in working order for when you need to turn it on. If you call before May 15<sup>th</sup>, you'll get this service for the special discounted rate of **\$79.95** plus tax. After that date, regular service rates will apply which will make the call \$155.00 plus tax. So, give us a call at **(856) 767- 4111** to get your appointment on the calendar to save your time slot. Be an early bird and take advantage of this tremendous savings offer. Don't wait until it's too late!

If your HVAC system is more than 10 years old, it's really time to consider replacing it with a newer, higher efficiency system. Call us to schedule a free, no obligation estimate. We can help you find the best system at the best price and take advantage of not only the opportunity to upgrade your equipment and your home's comfort level but also use one of the many, great financing opportunities that **T.J. Eckardt Associates, Inc.** can make available to you.

As an accredited **Gold Star BPI contractor, T.J. Eckardt Associates, Inc.** offers the Home Performance with ENERGYSTAR program that is sponsored by the New Jersey Clean Energy Program and the Board of Public Utilities. Their best incentive includes a **0% loan, 7 year pay back and up to \$4,000 cash back rebate** on jobs achieving **25% or more in energy savings**. This rebate can even be applied to the cost of your job. As a long standing **South Jersey Gas Participating Contractor, a 0% loan, \$0 down payment and up to \$11,000 in financing** is now available not only for conversions but also for **gas to gas upgrades**. And don't forget about the utility rebates that are still available through the WarmAdvantage and CoolAdvantage programs. Depending on the equipment selected, rebates can reach as high \$1,000 that are paid directly to you once the job is completed and the forms are submitted. And we always do all the paperwork for you. And as member of the elite **Rheem ProPartner Team, T.J. Eckardt Associates, Inc.** can also offer qualified buyers who are looking for short term financing **0% loans** for up to **18 months** with **\$0**



**down payment** on select equipment with minimum monthly payments through Synchrony Bank. If you pay off the loan by the 18<sup>th</sup> month or sooner and it's an interest free deal! And that too is really unheard of these days! This is a limited time offer through Synchrony Bank. So give us a call now to take advantage of this amazing opportunity!

And as always, on every job that we do, we handle all the paperwork and inspections for you from start to finish including the financing application, the permit and rebate forms too.

Do you or a family member suffer from allergies and frequent colds and worry about the air quality in your home? We'll be glad to introduce you to the Air Scrubber Plus. It's certified space technology that can help keep you safer and healthier in your home. And right now with the 2019 cold and flu season being a major health threat, the Air Scrubber Plus works by preventing the threat and spread of the flu virus and the common cold. It reduces up to 99% of surface and airborne particles making it your first line of defense in purifying indoor air. It can also reduce contaminants and lingering household odors and extend the life of your equipment as well as improving your quality of life. We'll be glad to give you details and a free estimate!

If you don't already have a service contract, it's a great time to consider one. They not only provide routine maintenance for your HVAC system but also reduced rates for any repairs that may be needed during the term of the contract. "Plan A", our best contract, includes two seasonal checkouts and if needed, all repairs throughout the year are performed at no additional cost to you. And it includes up to 11lb of R22 or 410A which are very costly items these days. It's a great way to insure peace of mind knowing that someone else is looking out for your comfort level all year round and as an added bonus, you get priority scheduling. All of our current service contract customers have already been contacted and scheduled for their Spring checkout. So when you call our office, we'll be glad to give you all the details and even start your service plan with this season's air conditioning checkout!

**T.J. Eckardt Associates, Inc.** has been serving South Jersey for **39** years. We stand by our motto "**We treat your house like it's our home.**" Our company is your **best choice** when you need **1<sup>st</sup> class** comfort solutions. Call now to schedule your A/C checkout or to make an appointment for a free estimate on new high efficiency system. You can be sure that we'll find the **best system** that fits your needs and budget. And as always, we promise to be there after the sale for service just as we have been since 1980. Our office hours are 8:00am – 4:30pm Monday through Friday. Give us a call at **(856) 767-4111**. We look forward to serving you and adding more comfort and value to your home!

Sincerely,

Bernadette Eckardt, President  
T.J. Eckardt Associates, Inc.