



SPRING 2020 NEWSLETTER

Dear Valued Customer:

I'm proud to announce that on March 1st, **T.J. Eckardt Associates, Inc.** celebrated its **40th** anniversary. We've added a special sign to our building to commemorate our forty years and we all gathered together on March 6th for an anniversary dinner to celebrate the occasion with lots of memories and accomplishments being shared with everyone.

All of us here extend our sincere thanks to you for your continued loyalty and patronage. We continue to build upon the strong foundation that Tom left behind. As we continue to grow and prosper, rest assured that it'll always be our goal to provide you with the best possible service for all of your heating, cooling and comfort needs, no matter how large or small.

It may seem a bit early and there might even still be a chill in the air but with the official arrival of Spring on March 19th and the extra hours of daylight we now enjoy because of daylight savings time, it's time to pull out that to-do list of home improvement related projects that you want to tackle this Spring. We can help with one big major item that should be on that list and it's not as early as you think. Those first, hot summery days will be here before you know it. So why not be prepared! Call and schedule your air conditioning checkout now to have your system serviced to ensure that everything is in working order for when you need to turn it on. If you call before May 15th, you'll get this service for the special discounted rate of **\$79.95** plus tax. After that date, regular service rates will apply which will make the call \$155.00 plus tax. So, give us a call at **(856) 767- 4111** to get your appointment on the calendar to save your time slot. Be an early bird and take advantage of this tremendous savings offer. Don't wait until it's too late!

If your HVAC system is more than 10 years old, it's really a great time to consider replacing it with a newer, higher efficiency system. Call us to schedule a free, no obligation estimate. We can help you find the best system at the best price and take advantage of not only the opportunity to upgrade your equipment and your home's comfort level but also use one of the many, great financing opportunities that are available. There are many ways to upgrade your HVAC system without using any money out of your pocket. You can save it and use it on another project!

As an accredited **Gold Star BPI contractor**, **T.J. Eckardt Associates, Inc.** offers the Home Performance with ENERGYSTAR program that is sponsored by the New Jersey Clean Energy Program and the Board of Public Utilities. Their best incentive includes a **.99% loan, 7 year pay back and up to a \$4,000 cash back rebate** on jobs achieving **25% or more in energy savings**. This rebate can even be applied to the cost of your job. As a long standing **South Jersey Gas Participating Contractor**, a **0% loan, \$0 down payment and up to \$11,000 in financing** is now available not only for conversions but also for **gas to gas upgrades**. You can even include air conditioning and a water heater. And if you don't finance, utility rebates are still available through the WarmAdvantage and CoolAdvantage programs. Depending on the equipment selected, rebates can reach as high \$1,000 and are paid directly to you once the job is completed and the forms are submitted. And we always do all the paperwork for you. And as member of the elite **Rheem**



ProPartner Team, T.J. Eckardt Associates, Inc. also offers qualified buyers who are looking for short term financing, a **0% loan** for up to **18 months** with **\$0 down payment** on select equipment with minimum monthly payments through Synchrony Bank. If you pay off the loan by the 18th month or sooner and it's an interest free deal! And that too is really unheard of these days! This is a limited time offer through Synchrony Bank. So give us a call now to take advantage of this amazing opportunity!

And as always, on every job that we do, we handle all the paperwork and inspections for you from start to finish including the financing application, the permit and rebate forms too.

Do you or a family member suffer from allergies and frequent colds and respiratory issues especially right now with the 2020 cold and flu season being a major health threat? And do you worry about the air quality in your home? The REME HALO-LED whole home purification system offers a new, safe and efficient way to eliminate airborne flu and viruses in your home. It proactively treats every cubic inch of conditioned space, reducing airborne and surface microbials, bacteria, viruses and mold as well as smoke, odors, VOCs, allergens and dust by providing revolutionary indoor air purification. It can also extend the life of your equipment and improve your quality of life. We'll be glad to give you details and a free estimate! Just give us a call today!

If you don't already have a service contract, it's a great time to consider one. They not only provide routine maintenance for your HVAC system but also reduced rates for any repairs that may be needed during the term of the contract. "Plan A", our best contract, includes two seasonal checkouts and if needed, all repairs throughout the year are performed at no additional cost to you. And it includes up to 1lb of R22 or 410A which are very costly items these days. It's a great way to insure peace of mind knowing that someone else is looking out for your comfort level all year round and as an added bonus, you get priority scheduling. All of our current service contract customers have already been contacted and scheduled for their Spring checkout. So when you call our office, we'll be glad to give you all the details and even start your service plan with this season's air conditioning checkout!

T.J. Eckardt Associates, Inc. has been serving South Jersey for **40** years. We stand by our motto **"We treat your house like it's our home."** Our company is your best choice when you need **1st class** comfort solutions. Call now to schedule your A/C checkout or to make an appointment for a free estimate on new high efficiency system. You can be sure that we'll find the **best system** that fits your needs and budget. And as always, we promise to be there after the sale for service just as we have been since 1980. Our office hours are 8:00am – 4:30pm Monday through Friday. Give us a call at **(856) 767-4111**. We look forward to serving you and adding more comfort and value to your home!

Sincerely,

Bernadette Eckardt, President
T.J. Eckardt Associates, Inc.

Serving South Jersey since 1980
Visit us at www.tjeckardt.com