



SPRING 2021 NEWSLETTER

Dear Valued Customers and Friends,

What a difference a year makes! This past year presented many challenges for all of us due to the COVID-19 pandemic and all of the restrictions it placed on us. Some are still there but hopefully now with the continued availability of the vaccines, we'll all be able to get back to some sort of normalcy someday soon. We here at **T.J. Eckardt Associates, Inc.** have continued to work throughout this crisis by continuing to take all the necessary safety precautions (masks, gloves, shoe covers and extra cleaning protocols) before, during and after each appointment and job site visit. I'm thankful and consider us blessed and fortunate that we've been able to provide you with continued service and installation when needed just like we've been doing for the last 41 years. Please be assured that it'll always be our goal to provide you with the best possible service for all of your heating, cooling and comfort needs, no matter how large or small.

With the official arrival of Spring and temperatures starting to warm up, we can enjoy the added daylight and sunshine every day. And even though it may seem a bit early in the season, those first hot, summery days of 2021 will be here before you know it. As many of you have been working from home and/or spending more time there, you've certainly become more aware of your surroundings and the comfort level in your home. You've probably had the time to work on that to-do list of home improvement related projects that you want to tackle this Spring. We can help with one big major item that should be at the top of your list and it's not as early as you think. Call us today at **(856) 767-4111** and schedule your air conditioning checkout to have your system serviced to ensure that everything's in working order for when you need to turn it on. Be an early bird and get your appointment on the calendar to save your time slot. Our checkout special is still being offered at **\$79.95** per single zone. Please see the enclosed flyer for all the details and feel free to share this information with family and friends.

And if your current system is 10-12 years old, it's really a great time to consider replacing it with a newer, higher efficiency system. Call us to schedule a free, no obligation estimate. Let us help you find the best system at the best price and take advantage of not only the opportunity to upgrade your equipment and home's comfort level but also use one of the many great financing opportunities available to qualified buyers. There are many ways to upgrade your HVAC system without using any money out of your pocket. You can save it or use it for another project on your list!

T.J. Eckardt Associates, Inc. is a long standing member of the South Jersey Gas Participating Contractor program that offers **0%** financing not only for gas conversions but also up to **\$11,000** for gas to gas upgrades that can include air conditioning and water heaters too. Being an accredited GoldStar BPI Contractor, the Home Performance with EnergyStar program has **0%** financing too with up to **\$4,000** in rebates available on jobs achieving **25% or more in energy savings** depending on the energy efficient equipment chosen and the proposed air sealing, insulation and energy saving measures to be installed. It's a great opportunity!



As a **Rheem ProPartner**, **T.J. Eckardt Associates, Inc.** has shorter term financing available through Synchrony Bank – a **0%** loan up to **18 months** with **\$0 down** on select equipment with minimum monthly payments. Pay it off by the 18th month and it's an interest free deal!

And as always, on every job that we do, we handle all the paperwork for you, from start to finish including the financing application, permit and rebate forms too!

And we all know that the COVID-19 pandemic has changed everyone's perspective on indoor air quality and what's available to make the air in your home safer and more dust and pollutant free. There are air purification and sanitation products such as air scrubbers and UV lights that clean the air by eliminating biological contaminants and volatile organic compounds, or VOCs. We'll be glad to give you a free estimate and all the details about any of these products such as the RemeHalo LED or Air Scrubber that will not only provide a safe and efficient way to eliminate airborne flu and viruses but also smoke, odors, VOCs, allergens and dust. By providing indoor air purification, it not only extends the life of your equipment but also more importantly, your quality of life. Just give us a call today. And when our service technician is out there for your A/C tune up, he can also answer your questions.

And if you don't have a service contract already, it's a great time to consider one. They not only provide routine maintenance for your HVAC system but it's also a great way to ensure peace of mind knowing that someone else is looking out for your comfort level all year round. And as an added bonus, you get priority scheduling. All of our current service contract customers have already been scheduled for their Spring checkout. We do have two plans, with "Plan A" being our best contract if you qualify. It includes two seasonal checkouts and if needed, all repairs with up to 1lb of R-22 or 410A included which are very costly items these days. So when you call our office, we'll be glad to give you all the details and even start your service plan with this season's air conditioning checkout!

T.J. Eckardt Associates, Inc. celebrated its **41st** anniversary on March 1st. We've been servicing South Jersey and the shore area since 1980. We stand by our motto "**We treat your house like it's our home.**" We know that we're your **best choice** when you need **1st class** comfort solutions. Call now to schedule your A/C checkout or to make an appointment for a free estimate on a new system. We'll find you the **best system** that fits your needs and budget. And as always, we promise to be there after the sale for service. Our office hours are 8:00am-4:30pm Monday through Friday with emergency service available after hours and on weekends. Give us a call at **(856) 767-4111**. We look forward to serving you and adding more comfort and value to your home!

Thank you again for your continued loyalty. Stay safe and stay well.

Sincerely,

Bernadette Eckardt, President
T.J. Eckardt Associates, Inc.

Serving South Jersey since 1980
Visit us at www.tjeckardt.com